



Calgary Assessment Review Board

DECISION WITH REASONS

In the matter of the complaint against the property assessment as provided by the *Municipal Government Act*, Chapter M-26, Section 460, Revised Statutes of Alberta 2000 (the Act).

between:

***ARIZONA PROPERTIES INC., COMPLAINANT
C/O HUMFORD MANAGEMENT INC., COMPLAINANT
(as represented by AEC Property Tax Solutions)***

and

The City Of Calgary, RESPONDENT

before:

***BOARD CHAIR: P. COLGATE
BOARD MEMBER: B. BICKFORD
BOARD MEMBER: H. ANG***

This is a complaint to the Calgary Assessment Review Board in respect of a property assessment prepared by the Assessor of The City of Calgary and entered in the 2013 Assessment Roll as follows:

ROLL NUMBER: 090066291
LOCATION ADDRESS: 4319 1 STREET SE
FILE NUMBER: 71169
ASSESSMENT: \$4,970,000.00

This complaint was heard on 18th day of June, 2013 at the office of the Assessment Review Board located at Floor Number 4, 1212 – 31 Avenue NE, Calgary, Alberta, Boardroom 1.

Appeared on behalf of the Complainant:

- *Brock Ryan, AEC Property Tax Solutions*

Appeared on behalf of the Respondent:

- *James Greer, City of Calgary*

Board's Decision in Respect of Procedural or Jurisdictional Matters:

[1] The Board derives its authority to make this decision under Part 11 of the Municipal Government Act (the "Act"). The parties had no objections to the panel representing the Board as constituted to hear the matter.

Preliminary Matter:

[2] The preliminary matter raised in File Number 71185, Roll Number 115063000, 6703 30 Street SE was a request for portions of the presentations and the resulting questions be carried forward to the remaining nine hearings before the Board. This request was made jointly by the Complainant and the Respondent.

[3] The Board accepted the request of the Respondent and the Complainant and will carry forward the information received for hearing File Number 71185 to the following nine hearings:

File	Roll Number	Address
70947	090089004	4616 Manhattan Road SE
71164	077028207	2525 16 Street SE
71167	033001108	4612 6 Street NE
71169	090066291	4319 1 Street SE
71178	034188797	635 46 Avenue NE
71181	033039801	1216 36 Avenue NE
71187	200477016	7910 51 Street SE
71192	116018995	4915 77 Avenue SE
72253	092019702	1607 41 Avenue SE

The Board noted the carrying forward of information does not mean the decisions will be the same for each hearing, for each must stand upon its own merits.

[4] The Board accepted the Complainant's revision of the Assessment Review Board Complaint to reflect only Matter 3 – 'an assessment amount' as the only matter to be placed before the Board.

Property Description:

[5] The subject property contains two industrial warehouses (IN0209) constructed in 1970. The structures, rated as 'C' quality, are located at 4319 1 Street SE in the Manchester Industrial area. The structures, situated on a 1.83 acre parcel, have assessable areas of 33,500 and 3,940 square feet, with 24% and 30% finish. Site coverage is 42.32%. The land use designation is I-G, Industrial - General. The subject property has a combined assessment, based upon the Direct Comparison Approach, of \$4,973,676.00 (rounded to \$4,970,000.00) or an overall rate per square foot of \$132.84.

Issues:

[6] The primary issue placed before the Board is one of equity with comparable properties near the subject property.

[7] The Complainant submitted analysis based upon the three approaches to value – direct comparison approach, income approach and cost approach – to present a prima facie case for the inequity of the assessment market value. The Board noted the Complainant's requested assessment was based upon an equity argument with similar properties.

Complainant's Requested Value: \$4,153,000.00**Board's Decision:**

[8] The Board, upon review of the evidence submitted by the Complainant and the Respondent, found insufficient evidence was provided to justify a change to the assessment of the property under complaint.

[9] The Decision of the Board was to confirm the assessment to **\$4,970,000.00**

Legislative Authority, Requirements and Considerations:

[10] In the interest of brevity, the Board will restrict its comments to those items the Board found relevant to the matters at hand. Furthermore, the Board's findings and decision reflect on the evidence presented and examined by the parties before the Board at the time of the hearing.

[11] Both the Complainant and the Respondent submitted background material in the form of aerial photographs, ground level photographs, site maps and City of Calgary Assessment Summary Reports and Income Approach Valuation Reports.

[12] Both parties also placed Assessment Review Board decisions before this Board in support of their positions. While the Board respects the decisions rendered by those tribunals, it is also mindful of the fact that those decisions were made in respect of issues and evidence that may be dissimilar to the evidence presented to this Board. The Board will therefore give limited weight to those decisions, unless issues and evidence were shown to be timely, relevant and materially identical to the subject complaint.

Position of the Parties**Complainant's Position:**

[13] As previously stated, the Complainant presented analysis of the income approach, the direct comparison approach and the cost approach to support their prima facie case that the assessed value was incorrect. A summary of the Complainant's results follows:

Value Type	Approach to Value	Indication of Value
Market	Income Approach	\$3,350,000
Market	Direct Comparison Approach	\$3,350,000
Market	Cost Approach	\$2,097,861
Suggestion of Value	Average (Rounded)	\$2,932,620
	Median (Rounded)	\$3,350,000
2013 Assessment	Direct Comparison	\$4,970,000

(C1, Pg. 133)

[14] For the Income Approach, the Complainant presented an analysis of seven (7) sales in determination of a requested capitalization rate of 7.79%. (C1, Pg. 12) The seven properties, located in the northeast and southeast quadrants of the city, had sales ranging from 2011-01-31 to 2012-06-20 with capitalization rates, based upon the Complainant's analysis, ranging from 6.21% to 9.75%. The Complainant employed a vacancy rate of 3.0% obtained from third party reports (C1, Pg. 36-52), operating costs of \$3.50 and a non-recoverable allowance of 2.0%. Rental rates were determined through the analysis of 12 leases from six properties located in the southeast quadrant of the City of Calgary, with a median value of \$7.13 and an average of \$7.18. The Complainant used a typical rate of \$7.25. (C1, Pg. 34-35)

[15] The Complainant's Direct Comparison Approach entailed a review of the sale price per square foot for the seven sales with a resulting average of \$86.26 and a median of \$87.17 per square foot. The Complainant used a rate of \$87.12 per square foot with a suggested assessment of \$3,350,386.00. (C1, Pg. 12)

[16] The Complainant employed a Marshall and Swift costing manual to determine the replacement cost of the structure. (C1, Pg. 58) Based upon the details for the subject property, the land was valued at \$1,029,600.00 and the depreciated building at \$1,068,261.00, for a combined value of \$2,097,861.00.

[17] Based upon the results, the Complainant submitted that a prima facie case had been presented to question the validity of the City of Calgary assessment of the subject property. Based upon the findings the Complainant submitted an equity argument for a revised assessment with a suggested value of \$4,153,248.00.

[18] The basis for the Complainant's requested assessment was based upon an analysis of four (4) equity comparables of warehouses located in the southeast quadrant of the city, which suggested an average rate per square foot of \$108.00:

Roll Number	Address	Effective Age	Assessable Land Area (sq. ft.)	Total Building Area (sq. ft.)	Floor Area Ratio	Assessment per Square Foot Building Area	2013 Assessment
090066291 (Subject)	4319 1 St SE	1970	79,763	38,456	0.48	\$129	\$4,970,000
Summary of 4 equity comparables							
Average		1971	67,514	31,292	0.48	\$108	\$3,367,500
Median		1970	65,173	29,317	0.44	\$106	\$3,140,000
090066291 (Subject Revised)	4319 1 St SE	1970	79,763	38,456	0.48	\$108	\$4,153,248

(C1, Pg. 134)

[19] The Complainant submitted a rebuttal document (C2) in which it presented an argument for the additional recognition of excess land and for the exclusion of the Respondent's comparable at 9504 Horton Road SW, due to its location west of Macleod Trail.

Respondent's Position:

[20] The Respondent argued the Complainant had failed to make any time adjustments for the older sales to bring them in line with the July 1, 2012 valuation date and submitted a City of Calgary Assessment Business Unit document on time adjustments for the 2013 industrial properties. (R1, Pg. 73)

[21] In response to the Complainant's income approach presentation, the Respondent submitted a review of the leases used by the Complainant to establish the rental rate. The Respondent determined the weighted average of the leases was \$6.12, whereas the Complainant employed a rate of \$7.25. (R1, Pg.22)

[22] The Respondent submitted a table of the Complainant's equity comparables, which showed three of the properties contained only one building, whereas the subject contained two structures. The Respondent advised the Board that in the case of multiple buildings on a site there is designed into the assessment model an adjustment which reduces the overall assessment for the property. It was further shown by the Respondent, the comparable at 5305 4 Street SE had two structures with the largest constructed in 2007, whereas the subject buildings were constructed in 1970. The Respondent argued none of the Complainant's equity examples were similar to the subject property. The Respondent also submitted the Assessment Explanation Supplements for the four comparables indicating errors in the assessable areas used by the Complainant. (R1, Pg. 25-28)

[23] In response to the Complainant's sale comparables, the Respondent submitted three sales of multi building properties from the central area. These showed a range for the time adjusted sale price per square foot of \$144.47 to \$201.23. (R1, Pg. 30-37) The Respondent argued the subject property, at an overall rate of \$132.84, is less than the range of the sales.

[24] The Respondent submitted a table with two sales of large area warehouses to show market values for single building properties. The time adjusted sale price per square foot rates

were \$98.33 for a 65,084 square foot structure and \$157.03 for a 29,931 square foot structure. (R1, Pg. 38-44) A second table provided sales of smaller area buildings which indicated rates between \$215.60 and \$277.18 per square foot for time adjusted sales. (R1, Pg. 45-57)

Board's Reasons for Decision:

[25] The Board, first notes the continuing problem the City of Calgary has in its published information with respect to the details attributed to the properties in its inventory. The Board found the City of Calgary website's "Property Assessment Detail Report" and the Assessment Business Unit's "Assessment Explanation Supplement" showed a difference in building areas. The result of this discrepancy creates requests, made by the Complainant, based upon faulty information provided by the City of Calgary. Both the Complainant and the Respondent agreed to use the area supplied by the Assessment Explanation Supplement, if the Board warranted adjustments. The Board strongly encourages the City of Calgary to resolve this on-going problem, which has existed for a number of years.

[26] The Board in its deliberation looked to the Complainant's establishment of a prima facie case, in that the assessed value assigned to the subject property was not reasonable, lacking fairness and equity. While the Complainant employed the three approaches, the Board found a number of flaws in the application of the analysis. In the case of the Direct Comparison Approach, the Complainant provided a simple mathematical analysis of the sale price per square foot. A proper analysis would recognize the differences between the properties for characteristics such as building size, lot size, and site coverage and adjust the sale prices. For the Income Approach, the Respondent raised challenges with respect to the rental rate and the capitalization rate. No issues were raised with the Cost Approach as submitted by the Complainant, except a verbal statement that cost analysis did not always correspond to the market value.

[27] While the Board found existing flaws in the Complainant's presentation on the three approaches to value, there was sufficient evidence to support the review of the assessment.

[28] During the Board's review of the evidence submitted it was found the analysis of the assessment to sale ratios (ASR) for the sales submitted by the Complainant showed a constant pattern of falling outside the quality standard range of 0.95 to 1.05 for median ASR. The Board found that of the all of the sales reviewed from the evidence that eight had ASR's ranging from 1.08 to 1.52. The median for these sales was determined to be 1.15, indicating the sales were over assessed as a submitted sample of comparable properties. There were no ASR's provided by the Respondent on any of the sales on their submission. The ASR results for the Complainant's sales evidence raised questions in the Board's mind as to the analysis of the Respondent's sales evidence.

[29] The Board, after having reviewed the different equity comparables submitted by the Complainant and the Respondent, found the equity comparables failed to persuade the Board there was an inequity in the assessment for the subject property. The Respondent provided sufficient information to show the Complainant's comparables to be less than compelling evidence. Their equity comparables were not of a sufficient similarity to the subject to be considered by the Board as representative. Accordingly, the Board placed little weight on the equity comparables provided by the Complainant. The Board found the sales comparables submitted by the Respondent, while lacking the ASR test, supported the current assessment for the subject property.

[30] Based on the lack of compelling evidence to the contrary, the Board confirms the assessment for the subject property at \$4,970,000.00

DATED AT THE CITY OF CALGARY THIS 23rd DAY OF July 2013.

A handwritten signature in black ink, appearing to read 'Philip Colgate', written over a horizontal line.

PHILIP COLGATE

Presiding Officer

APPENDIX "A"**DOCUMENTS PRESENTED AT THE HEARING
AND CONSIDERED BY THE BOARD:**

NO.	ITEM
1. C1	Complainant Disclosure
2. C2	Complainant Rebuttal
3. R1	Respondent Disclosure

An appeal may be made to the Court of Queen's Bench on a question of law or jurisdiction with respect to a decision of an assessment review board.

Any of the following may appeal the decision of an assessment review board:

- (a) the complainant;*
- (b) an assessed person, other than the complainant, who is affected by the decision;*
- (c) the municipality, if the decision being appealed relates to property that is within the boundaries of that municipality;*
- (d) the assessor for a municipality referred to in clause (c).*

An application for leave to appeal must be filed with the Court of Queen's Bench within 30 days after the persons notified of the hearing receive the decision, and notice of the application for leave to appeal must be given to

- (a) the assessment review board, and*
- (b) any other persons as the judge directs.*

FOR ADMINISTRATIVE USE

Subject	Property Type	Property Sub-Type	Issue	Sub-Issue
CARB	Warehouse	Warehouse Multi Tenant	Cost/Sales Approach	Equity

LEGISLATIVE REQUIREMENTS

MUNICIPAL GOVERNMENT ACT

Chapter M-26

1(1)(n) “market value” means the amount that a property, as defined in section 284(1)(r), might be expected to realize if it is sold on the open market by a willing seller to a willing buyer;

Division 1

Preparation of Assessments

Preparing annual assessments

285 Each municipality must prepare annually an assessment for each property in the municipality, except linear property and the property listed in section 298. RSA 2000 cM-26 s285;2002 c19 s2

289(2) Each assessment must reflect (a) the characteristics and physical condition of the property on December 31 of the year prior to the year in which a tax is imposed under Part 10 in respect of the property,

ALBERTA REGULATION 220/2004

Municipal Government Act

MATTERS RELATING TO ASSESSMENT AND TAXATION REGULATION

1(f) “assessment year” means the year prior to the taxation year;

Part 1

Standards of Assessment

Mass appraisal

2 An assessment of property based on market value

- (a) must be prepared using mass appraisal,
- (b) must be an estimate of the value of the fee simple estate in the property, and
- (c) must reflect typical market conditions for properties similar to that property.

Valuation date

3 Any assessment prepared in accordance with the Act must be an estimate of the value of a property on July 1 of the assessment year.